

Customer Order Processing Customer Order Processing can help you streamline your order management cycle and improve customer service and satisfaction. You can easily enter sales orders, maintain accurate records, advise customers of order status and item availability, and issue invoices promptly. Sales Analysis and history features provide a valuable tool for management. Customer Order Processing interfaces with many other packages and PBS Accounts Receivable. Features include:

- Complete automation of the order entry function.
- Extensive inquiry and look-up facilities for stock status, orders, prices, customer credit, and product data.
- Document printing for invoices, order acknowledgements, packing lists, shipping labels, and product certifications.
- Invoices and packing lists may be printed to plain paper, pre-printed invoices, or automatically merged with graphical forms that can be customized for your business.
- Invoices, packing lists, sales order acknowledgements, and quotes can be printed to a PDF file in batch, e-mailed to your customers, and archived electronically.
- Coordination of partial shipments, split delivery schedules, original order quantity tracking and "shipped to date quantity" tracking.
- Make-to-order companies can release shop orders while entering sales order lines greatly reducing the time it takes for an order to hit the production floor.
- Job masters can also be created while releasing a shop order from the sales order line. This can be used to track actual costs for a given order and provides comparisons to the estimated costs.
- Sales order status displays allow you to find the status of a sales order quickly and easily. This may be obtained by entering your sales order number or your customer's ID and PO.
- Shipping schedules can be obtained at any time by scheduled ship date, customer and PO, item or sales order number.
- PTD orders and sales report provides management with a summarized report of daily sales related activity allowing them to keep their finger on the pulse of the organization.

PBS Manufacturing is a powerful, easy to use business management system designed to meet the needs of today's small to mid-size manufacturing company. It provides the tools needed to reduce inventory, streamline production, improve on-time deliveries, manage product costs, improve customer service levels and much more. When coupled with the Passport Business Solutions accounting modules it is a complete business management solution.

PBS Manufacturing is flexible enough to meet the needs of most small to mid-size manufacturing environments. The modular design and many configurable options will allow you to

tailor a system to meet your individual needs. Invest only in the technology you need today and add to your system as your needs change. Whether you make to order, make to stock, or run a job shop, you will find tools that can help you streamline your operations.

There are more than 130 reports and on-line displays placing information at your fingertips. If you can't find the exact report you need, add AcuXDBC® and your favorite ODBC-compliant reporting tools for developing custom reports, and the sky is the limit. PBS Manufacturing will provide you with more information and more control over your manufacturing operation.